

EXHIBIT 27

People Locations 2 Google 1 Keywords 1 Connections All filters Reset

Patent Research - Clients include 91 of the AMLaw 100 & 89 of the Jurist top 100 law firms

207 results

- Laura Guckian** • 3rd+
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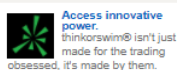
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Open to

☐ Pro bono consulting and volunteering

☐ Joining a nonprofit board

Service categories

☐ Interaction Design

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+ Add a service

Keywords


First name

Last name


Title



Company

Google Cloud





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Will Diaz
 Field Alliance Lead - Google Cloud at 2nd Watch

AWS, GCP & AZURE CERTIFIED Professional & Managed Services

Will Diaz · 2nd
 Field Alliance Lead - Google Cloud at 2nd Watch
 Greater Houston · [Contact info](#)
 500+ connections
 1 mutual connection: Cody Radley

 2nd Watch
 University of Houston, C.T. Bauer College of Business

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Highlights

Reach out to Will for...
Joining a nonprofit board.


[Message](#)

About


I strive to help clients gain greater value and maximize their return on investment in the technology that supports their business. My target market includes Enterprises to mid-sized companies in various industries including: consumer goods, manufacturing, financial services, Oil and Gas, SLED and healthcare. ... see more

Activity


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Experience



Field Alliance Lead - Google Cloud
 2nd Watch · Full-time
 Aug 2020 – Present · 11 mos
 Houston, Texas, United States




2nd Watch Managed Cloud Services




Cloud Sales Executive
 Google · Full-time
 Jun 2017 – Jun 2020 · 3 yrs 1 mo
 Austin, Texas Area

The Google Cloud Platform team helps customers transform and evolve their business through the use of Google's global network, web-scale data centers and software infrastructure. As part of an entrepreneurial team in this rapidly growing business, you will help shape the future of businesses of all sizes use technology to connect with customers, employees and partn ...see more





Cloud Sales Executive | CNG
 Cisco Meraki
 Jan 2017 – Jun 2017 · 6 mos
 San Francisco Bay Area

Founded by MIT grad students in 2006, and acquired by Cisco Systems in 2012, Cisco Meraki has grown to become an industry leader in cloud managed IT, connecting businesses around the world. Today, we continue our relentless pursuit of innovation, as we build new products on the Meraki platform, and expand sales into new markets.




Enterprise Sales Executive - Softlayer
 IBM
 May 2015 – Nov 2016 · 1 yr 7 mos
 Houston, Texas Area

SoftLayer, an IBM Company, provides cloud infrastructure as a service from a growing number of data centers and network points of presence around the world. Our customers range from Web start-ups to global enterprises. ...see more

Video Tour: The SoftLayer Platform

+1



Cloud Sales Executive
 Rackspace
 Jun 2014 – May 2015 · 1 yr
 San Antonio, Texas Area

Rackspace® Hosting (NYSE: RAX) is the managed cloud company, delivering open technologies and powering hundreds of thousands of customers worldwide. Rackspace provides its renowned Fanatical Support® across a broad portfolio of IT products, including Public Cloud, Private Cloud, Hybrid Hosting and Dedicated Hosting. The company offers choice, flexibility and free ...see more

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